



PT.INTEGRA INDOCABINET .TBK

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Press Release

For Immediate Release

INTEGRA FULL YEAR 2017 RESULTS

Highlights

- All-time high Net Sales of Rp 1.7tn, 31.1% increased over last year.
- Significant increased in Net Income to Rp171.4 bn from Rp 141.0 bn.
- Domestic market contributed 30.4% of Total Sales.

Sidoarjo, March 29th, 2018

PT Integra Indocabinet Tbk (WOOD), reported a strong financial results for the full year ended in December 31st, 2017. Total Net Sales Increased by 31.1% to Rp1.7 tn from Rp1.3 tn same period last year. Net Income increased from Rp141.0 bn to Rp171.4 bn or equals to 21.5%.

In 2017, WOOD's strategic business group of Retail, Forestry and Manufacturing contributed 2.3%, 7.6% and 90.1% respectively. Domestic market contributed 30.4% of total sales driven by government project (Wisma Atlet-Asean Games 2018), United States remained to be the biggest contributor with 42.4%, Europe market at 14.4%, Asia ex Indonesia at 12.1%, Others (Australia & Africa) at 0.7%.

Halim Rusli, President Director of the Company said "In FY 2017, WOOD has successfully increased the standard as a wooden manufacturer company in Indonesia with Net Sales increased to Rp1.7tn. We remain confident with the direction and strategy we have set in 2017, to better position WOOD as an international furniture manufacturer and to be a sustainable company with long lasting products."






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	FY 17	FY 16	
	Rp	Rp	
NET SALES	1,734,702,205,527	1,323,388,979,039	 31.1%
COST OF SALES	(1,173,875,443,017)	(865,229,995,699)	
GROSS PROFIT	560,826,762,510	458,158,983,340	
PROFIT BEFORE TAX BENEFIT	233,877,590,428	195,081,224,522	19.9%
<i>Current</i>	(70,888,537,250)	(58,549,280,250)	
<i>Deffered</i>	8,442,754,617	4,549,279,746	
PROFIT FOR THE YEAR	171,431,807,795	141,081,224,018	21.5%

About PT Integra Idocabinet Tbk:

Founded in 1989 in Sidoarjo, East Java, PT Integra Indocabinet Tbk is the largest vertically integrated wooden products manufacturer in Indonesia. Integra has established itself as the fastest growing furniture manufacturer with international and domestic accreditation. Integra also promote the use of sustainable resources and support the livelihood of local community. In fiscal year 2017 Integra employs approximately 2,499 team members across Indonesia.

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Forward-Looking Statements

Certain statements in this release are or may be forward-looking statements. These statements typically contain words such as "will", "expects" and "anticipates" and words of similar import. By their nature, forward looking statements involve a number of risks and uncertainties that could cause actual events or results to differ materially



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from those described in this release. Factors that could cause actual results to differ include, but are not limited to, economic, social and political conditions in Indonesia; the state of the property industry in Indonesia; prevailing market conditions; increases in regulatory burdens in Indonesia, including environmental regulations and compliance costs; fluctuations in foreign currency exchange rates; interest rate trends, cost of capital and capital availability; the anticipated demand and selling prices for our developments and related capital expenditures and investments; the cost of construction; availability of real estate property; competition from other companies and venues; shifts in customer demands; changes in operation expenses, including employee wages, benefits and training, governmental and public policy changes; our ability to be and remain competitive; our financial condition, business strategy as well as the plans and objectives of our management for future operations; generation of future receivables; and environmental compliance and remediation. Should one or more of these uncertainties or risks, among others, materialize; actual results may vary materially from those estimated, anticipated or projected. Specifically, but without limitation, capital costs could increase, projects could be delayed and anticipated improvements in production, capacity or performance might not be fully realized. Although we believe that the expectations of our management as reflected by such forward-looking statements are reasonable based on information currently available to us, no assurances can be given that such expectations will prove to have been correct. You should not unduly rely on such statements. In any event, these statements speak only as of the date hereof, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.